La Trobe University Consultants 2023

Financial Reporting Direction FRD22

The University engaged a wide range of consultants to assist in the implementation of new systems, and to provide advisory services and information for business developments and a variety of research projects. The table below lists the consultants used by the University and the fees paid for their services valued at \$10,000 or greater (ex GST) during the year ended 31 December 2023.

| Vendor Name | Purpose | Expenditure for the Reporting Period | Total Project Fees Approved (ex GST) | Future Expenditure Committed |
|-------------------------------------|--|--|--|------------------------------------|
| Achieveability Pty Ltd | Infrastructure and Operations Consulting | 23,000 | 23,000 | - |
| ACIL ALLEN CONSULTING PTY LTD | Strategy Development Consulting | 60,000 | 60,000 | - |
| Aecom Australia Pty Ltd | Infrastructure and Operations Consulting | 77,900 | 77,900 | - |
| Alistar Robertson | Research Consulting | 15,000 | 15,000 | - |
| Allan Stewart Tait | Management Consulting | 20,000 | 20,000 | - |
| ARUP AUSTRALIA PTY LTD | Infrastructure and Operations Consulting | 1,720,385 | 2,576,460 | 73,322 |
| AW B-Ops Consulting Pty Ltd | Management Consulting | 27,632 | 29,250 | 1,619 |
| Biomeg Asia Pacific Pte Limited | Research Consulting | 10,252 | 147,317 | - |
| Biosis Pty Ltd | Infrastructure and Operations Consulting | 45,721 | 45,721 | - |
| Capire Consulting Group Pty Ltd | Strategy Development Consulting | 43,872 | 72,749 | 28,877 |
| CATHERINE MCGOWAN CONSULTING P/L | Management Consulting | 20,000 | 100,254 | 15,000 |
| CHINESYS LIMITED | Strategy Development Consulting | 22,267 | 22,267 | - |
| Colliers International (Victoria)Pt | Infrastructure and Operations Consulting | 14,000 | 14,000 | - |
| Consulting And Implementation | Research Consulting | 231,999 | 388,285 | 22,006 |
| Cottles Bridge Literary Services | Management Consulting | 69,996 | 409,149 | 58,334 |
| Cubane Consulting Pty Ltd | Strategy Development Consulting | 45,000 | 90,000 | 45,000 |
| Daniel Bressington | Research Consulting | 21,000 | 21,000 | - |
| Davies Family Trust t/as Vector | Management Consulting | 25,000 | 50,000 | 25,000 |
| DBH Radiation Pty Ltd | Management Consulting | 41,917 | 175,125 | - |
| ENERGETICS PTY LTD | Infrastructure and Operations Consulting | 50,248 | 129,258 | 1,455 |
| ESAM Consultants Pty Ltd | ICT Consulting | 97,538 | 330,200 | - |
| Foresight Lane Pty Ltd | Strategy Development Consulting | 14,850 | 14,850 | - |
| Forethought Pty Ltd | Strategy Development Consulting | 135,640 | 135,640 | - |
| Fraunhofer IESE | Research Consulting | 58,980 | 58,980 | - |
| Galaxy 42 Pty Ltd | ICT Consulting | 46,750 | 46,750 | - |
| HARVEST INSIGHTS PTY LTD | Strategy Development Consulting | 129,200 | 129,200 | - |
| IMA MANAGEMENT & TECHNOLOGY PTY LTD | ICT Consulting | 417,550 | 587,805 | 155,900 |
| Infined Pty Ltd | Management Consulting | 110,240 | 110,240 | - |
| INNOVIOR PTY LTD | ICT Consulting | 3,358,793 | 5,748,259 | 1,050,352 |
| IPP Consulting Pty Ltd | ICT Consulting | 92,300 | 92,600 | - |
| Jeanette Pei Hua Chan | Research Consulting | 15,000 | 18,000 | 3,000 |
| Justin Bokor | Management Consulting | 242,300 | 274,400 | 32,100 |
| Kathryn M Sinclair | Management Consulting | 12,000 | 28,438 | - |
| Kpmg Australia | Management Consulting | 279,599 | 946,847 | 236,075 |
| KPMG LAW AUSTRALIA | Management Consulting | 12,013 | 12,013 | - |
| M21 Advisory Pty Ltd | Infrastructure and Operations Consulting | 53,960 | 288,013 | 54,673 |
| Melanie Fineberg | Strategy Development Consulting | 41,172 | 41,200 | 28 |
| Mercer Consulting (Australia) Pty | Management Consulting | 21,307 | 32,657 | 11,350 |
| Mind Tribes Pty Ltd | Management Consulting | 57,850 | 59,000 | 1,150 |
| Monash University | Management Consulting | 10,000 | 10,000 | - |
| Nicolette Lee | Management Consulting | 27,500 | 105,000 | 77,500 |
| Nous Group Pty Ltd | Management Consulting | 438,076 | 819,142 | 112,641 |
| NXT Strategic Communications P/L | Strategy Development Consulting | 79,375 | 90,000 | 10,625 |
| OUTSIDE OPINION PTY LTD | Research Consulting | 124,160 | 122,360 | - |
| Peter Crock | Research Consulting | 21,000 | 26,000 | 5,000 |
| | Management Consulting | 45,900 | 45,900 | 5,550 |

| Vendor Name | Purpose | Expenditure for the Reporting Period | Fees Approved | Future Expenditure Committed |
|-------------------------------------|--|--|---------------|------------------------------------|
| Quantum Information Technology | ICT Consulting | 12,000 | 12,000 | - |
| Queensland University Of Tech | Research Consulting | 30,000 | 60,000 | 30,000 |
| Research Strategies Australia Pty L | Research Consulting | 135,750 | 271,000 | 80,750 |
| Rider Levett Bucknall Victoria P/L | Infrastructure and Operations Consulting | 16,500 | 16,500 | - |
| RM Consulting Group Pty Ltd | Management Consulting | 48,400 | 48,400 | - |
| Royce Communications Pty Ltd | Management Consulting | 89,250 | 144,887 | - |
| RPS AAP Consulting Pty Ltd | Infrastructure and Operations Consulting | 222,588 | 285,248 | 62,660 |
| Savills Project Management P/L | Management Consulting | 454,342 | 542,420 | 49,078 |
| SELLABILITIES PTY LTD | Management Consulting | 12,965 | 12,965 | - |
| SHK ASIA PACIFIC PTY LTD | Management Consulting | 101,626 | 216,358 | - |
| Solek Projects Pty Ltd | Infrastructure and Operations Consulting | 30,193 | 186,160 | 95,333 |
| Spring Street Advisory Pty Ltd | Strategy Development Consulting | 132,000 | 144,000 | - |
| Stefenna Pty Ltd | Management Consulting | 24,000 | 164,667 | 24,000 |
| Strategic Project Partners | Strategy Development Consulting | 96,350 | 194,850 | 98,500 |
| TG Public Affairs Pty Ltd | Strategy Development Consulting | 60,000 | 295,000 | 55,000 |
| The Commons & Co | Infrastructure and Operations Consulting | 133,474 | 158,940 | 12,904 |
| The GrantEd Group Pty Ltd | Research Consulting | 160,980 | 338,594 | 10,850 |
| Trustee for Pinan Business Trust | ICT Consulting | 151,649 | 426,915 | 10,374 |
| Trustee for the Brand Tonic Trust | Strategy Development Consulting | 28,000 | 56,000 | - |
| Trustee Hughes Fincher Practice Tru | Strategy Development Consulting | 62,000 | 62,000 | - |
| University of Oxford | Management Consulting | 15,778 | 8,225 | - |
| Urbis P/L | Infrastructure and Operations Consulting | 141,455 | 380,615 | 49,425 |
| Votar Partners | ICT Consulting | 21,250 | 21,250 | - |
| WATER TECHNOLOGY PTY LTD | Research Consulting | 17,630 | 17,630 | - |
| Wei Leng Kwok | Research Consulting | 22,125 | 73,750 | 22,125 |
| Weplo Property Consultants P/L | Infrastructure and Operations Consulting | 219,615 | 425,350 | 12,775 |
| Wilde & Woollard Pty Ltd | Infrastructure and Operations Consulting | 19,375 | 62,260 | 20,625 |
| Total Consultancies | | 10,987,537 | 19,266,213 | 2,655,406 |

The University advises that during the year ending 31 December 2023:

There were 73 separate consultancy agreements in 2023 valued at \$10,000 or greater (ex GST) totalling \$10,987,537

There were 13 separate consultancy agreements in 2023 valued at less than \$10,000 (ex GST) totalling \$68,188

The total amount paid to consultants in 2023 (ex GST) was \$11,055,725