

# La Trobe University Consultants 2016

## Financial Reporting Direction FRD22G

The University engaged a wide range of consultants to assist in the implementation of new systems, and to provide advisory services and information for business developments and a variety of research projects. The table below lists the consultants used by the University and the fees paid for their services during (over \$10,000) the year ended 31 December 2016.

Name	Purpose	\$
Price Waterhouse Coopers	Finance Consulting	728,814.95
DVE Business Solutions Pty Ltd	Management Consulting	600,176.25
Growth Solutions Group	Strategy Development Consulting	528,996.54
Deloitte Touche Tohmatsu	Management Consulting	404,812.15
Mercer Consulting (Australia ) Pty	Human Resources Management Consulting	268,319.08
Ashurst Australia	Management Consulting	222,786.39
Kpmg Australia	Management Consulting	222,706.39
Colmar Brunton	Marketing Consulting	192,200.00
Right Lane Consulting Pty Ltd	Management Consulting	190,363.93
Symplicit Pty Ltd	ICT Consulting	189,573.38
The Litmus Group	Management Consulting	188,150.00
Meaningful Communications Pty Ltd	Marketing Consulting	131,949.00
Flagstaff Partners	Finance Consulting	125,000.00
Grace Lynch & Associates Pty Ltd	Marketing Consulting	115,500.00
LifeJourney International Pty Ltd	Human Resources Management Consulting	100,000.00
Prospect Research	Marketing Consulting	100,000.00
EDGE IT Consulting Pty Ltd	ICT Consulting	94,500.00
Cultivate Solutions Pty Ltd	Strategy Development Consulting	83,300.00
Dimension Data Australia Pty Ltd	ICT Consulting	76,584.78
Malthouse Business Enterprises Pty Ltd	Management Consulting	72,000.00
Cottles Bridge Literary Services	Management Consulting	71,392.76
Praxis Consultants Pty Ltd	Strategy Development Consulting	68,440.73
Grosvenor Management Consulting	Management Consulting	65,564.83
Endeavour Consulting Group	Management Consulting	65,000.00
Nous Group	Management Consulting	62,968.83
Trinityp3 Pty Ltd	Marketing Consulting	62,672.00
Aaa International Education Service	Management Consulting	60,050.42
Enhar	Sustainability Consulting	58,749.75
Evolve Research and Consulting	Research Consulting	58,170.00
Vethear Consulting Pty Ltd	Management Consulting	57,500.00
University Of Tasmania	Research Consulting	57,428.59
Fiona Collis Research & Consulting	Research Consulting	54,010.00
Ryk.Bz Pty Ltd	Management Consulting	51,400.00
Football Federation Victoria (FFV) Inc	Research Consulting	50,000.00
FTI Consulting	ICT Consulting	48,600.00
Urbis Pty Ltd	Management Consulting	47,623.10
Prensa Pty Ltd	Sustainability Consulting	47,410.00
Enterprise Architects (Vic) Pty Ltd	ICT Consulting	44,850.00

<b>Name</b>	<b>Purpose</b>	<b>\$</b>
Raven Consulting Group	Research Consulting	44,287.27
Australian Essential Services	Management Consulting	42,575.00
Wood & Grieve Engineers	Infrastructure and Operations Consulting	42,362.68
Global Reviews	Marketing Consulting	42,000.00
Morgan MCKinley PTY LTD	Human Resources Management Consulting	41,800.00
JWS Research	Research Consulting	40,500.00
Janice Orrell Education Consultant	Management Consulting	40,000.00
Dench McClean Carlson Pty Ltd	Management Consulting	39,740.00
Jennifer Hale	Sustainability Consulting	39,000.00
Julie Jackson Consulting	Management Consulting	37,454.54
Anne L Martin	Management Consulting	36,000.00
Assured Solutions Pty Limited	Management Consulting	35,998.03
Dr Samantha Capon	Sustainability Consulting	35,456.51
ShineWing Australia Pty Ltd	Finance Consulting	33,705.00
Synotive Pty Ltd	Infrastructure and Operations Consulting	32,533.32
John Bayliss	Management Consulting	30,000.00
Visa Executive	Human Resources Management Consulting	29,344.15
Hawker Britton Group Pty Ltd	Strategy Development Consulting	28,000.00
C & G Hudson Family	Management Consulting	27,780.08
Des Caple & Associates Pty Ltd	Occupational Health and Safety Consulting	27,720.00
Pitcher Partners Consulting	Finance Consulting	26,788.00
Jacobs Group (Australia) Pty Ltd	Infrastructure and Operations Consulting	25,007.00
MMRFIC Technology Pty Ltd	Management Consulting	25,000.00
Curio Advisory Pty Ltd	Management Consulting	25,000.00
GFK Australia	Marketing Consulting	24,590.00
Insite 365	Management Consulting	24,500.00
Umow Lai & Associates Pty Ltd	Management Consulting	23,800.00
Santo and Williams Pty Ltd	Management Consulting	22,450.00
MGS Architects Pty Ltd	Infrastructure and Operations Consulting	22,300.00
Essential Utilities Corporation	Sustainability Consulting	21,950.00
Wise Workplace Solutions	Human Resources Management Consulting	21,265.00
Health Workforce Consulting Pty Ltd	Strategy Development Consulting	20,918.18
Robert Weller & Associates	Finance Consulting	20,000.00
Assurance Pty Ltd	ICT Consulting	19,360.00
Sas Institute Australia Pty Ltd	Management Consulting	18,744.00
Parity Technology Consulting	Infrastructure and Operations Consulting	18,200.00
Jasonne M Grabher	Management Consulting	18,000.00
Parsons Brinckerhoff	Management Consulting	17,069.00
Minus18 Foundation	Human Resources Management Consulting	17,006.36
RJ & CB Liston	Management Consulting	16,627.73
Mary Gober International	Human Resources Management Consulting	16,153.76
Innovet Pty Ltd	Management Consulting	15,600.00
Fenton Strategic	Marketing Consulting	14,825.00
Coulton Consulting	Management Consulting	14,650.00
Andrew Long & Associates Pty Ltd	Management Consulting	13,818.75
Diane Eileen MCDonald	Research Consulting	13,524.00
Partnership Brokers Association	Management Consulting	12,187.20

<b>Name</b>	<b>Purpose</b>	<b>\$</b>
Paili Consulting Pty Ltd	Management Consulting	12,000.00
Philanthropy Squared	Management Consulting	12,000.00
Trusted Impact Pty Ltd	Business Security Consulting	11,550.00
Insync Surveys Pty Ltd	Marketing Consulting	11,500.00
Planning Paradigms Pty Ltd	Infrastructure and Operations Consulting	11,200.00
Damian Kylloh	Research Consulting	11,000.00
DEXCL	Management Consulting	11,000.00
James Bruce MacKintosh	Management Consulting	10,500.00
Creative Thinking Positive Solutions Pty Ltd	Marketing Consulting	10,410.00
BMP Healthcare Consulting Pty Ltd	Management Consulting	10,261.01
Proof Consulting	Marketing Consulting	10,000.00
<b>Total Consultancies</b>		<b>7,044,575.42</b>

**The university advises that during the year ending 31 December 2016:**

There were 96 separate consultancy agreements in 2016 over \$10,000 totalling \$7,044,575.42.

There were 24 separate consultancy agreements in 2016 under \$10,000 totalling \$72,153.03.

The total amount paid to consultants in 2016 was \$7,116,728.45.