

## La Trobe University Consultants 2020

### Financial Reporting Direction FRD22G

The University engaged a wide range of consultants to assist in the implementation of new systems, and to provide advisory services and information for business developments and a variety of research projects. The table below lists the consultants used by the University and the fees paid for their services during (over \$10,000) the year ended 31 December 2020.

Vendor Name	Purpose	Expenditure for the Reporting Period	Total Project Fees Approved (ex GST)	Future Expenditure Committed
Admiraal Advisory Vic P/L	Infrastructure and Operations Consulting	77,160	128,600	51,440
Arup Australia Pty Ltd	Infrastructure and Operations Consulting	20,820	50,000	29,180
Aspect Studios Pty Ltd	Strategy Development Consulting	17,900	44,650	2,950
AT Kearney	Strategy Development Consulting	6,565,000	6,565,000	-
Campus Plus Pty Ltd	ICT Consulting	20,000	20,000	-
Capire Consulting Group Pty Ltd	Management Consulting	121,573	121,573	-
Catherine McGowan CConsultancy P/L	Management Consulting	20,337	40,371	20,034
Cottles Bridge Literary Services	Management Consulting	69,164	214,000	67,836
Deloitte Access Economics Pty Ltd	Strategy Development Consulting	80,000	80,000	-
Dr Samantha Capon	Research Consulting	54,286	54,286	-
DS Architects	Infrastructure and Operations Consulting	32,183	37,303	5,120
Essential Utilities Information	ICT Consulting	304,270	309,401	5,132
FMEvolution Pty Ltd	Strategy Development Consulting	35,000	35,000	-
Fraunhofer IESE	Management Consulting	23,370	23,370	-
Graeme Dennehy	Infrastructure and Operations Consulting	18,000	20,700	2,700
Griffith University	Management Consulting	305,278	305,278	-
Harvest Insights Pty Ltd	Strategy Development Consulting	201,000	201,000	-
Ima Management & Technology Pty Ltd	ICT Consulting	52,865	52,865	-
Innovior Pty Ltd	ICT Consulting	446,325	559,575	-
Jennifer - Hale	Research Consulting	109,305	109,305	-
Jones Lang Lasalle (Vic) P/L	Infrastructure and Operations Consulting	348,000	471,200	123,200
Kpmg Australia	Management Consulting	266,986	1,117,757	109,539
L.E.K. Consulting Pte Ltd	Strategy Development Consulting	281,556	281,556	-
LitePC Technologies Pty Ltd	ICT Consulting	81,900	81,900	-
Magree Property Advisory Pty Ltd	ICT Consulting	12,500	12,500	-
Mark Davies	Management Consulting	26,540	36,690	10,150
Marts & Lundy Pty Ltd	Management Consulting	100,600	100,600	-
Mercer Consulting (Australia ) Pty	Management Consulting	74,281	85,300	11,019
MGS Architects Pty Ltd	Infrastructure and Operations Consulting	112,750	146,463	-
Mott Macdonald Australia P/L	Infrastructure and Operations Consulting	74,647	74,647	-
Navire Advisory Pty Ltd	Strategy Development Consulting	175,675	175,675	-
Nous Group	Management Consulting	795,191	1,102,191	-
One Mile Grid Pty Ltd	Infrastructure and Operations Consulting	11,600	11,600	-
Percept IT Pty Ltd	ICT Consulting	90,270	90,270	-
Peter Harold Hoffmann	Management Consulting	31,250	31,250	-
Powergrid Pty Ltd	Infrastructure and Operations Consulting	90,800	364,000	70,400
Praxis Consultants P/L	Strategy Development Consulting	45,200	92,160	46,960
Research Strategies Australia Pty L	Strategy Development Consulting	29,500	75,000	45,500
Savills Project Management P/L	Management Consulting	15,050	49,720	25,160
SEMZ Property Advisory	Infrastructure and Operations Consulting	168,805	173,125	4,320
Servian Pty Ltd	Management Consulting	28,000	78,001	-

<b>Vendor Name</b>	<b>Purpose</b>	<b>Expenditure for the Reporting Period</b>	<b>Total Project Fees Approved (ex GST)</b>	<b>Future Expenditure Committed</b>
Sgs Systems And Services	Management Consulting	10,440	10,440	-
SJB Urban Unit Trust	Strategy Development Consulting	155,334	155,334	-
Stefenna Pty Ltd	Management Consulting	170,000	200,000	30,000
Strategic Project Partners	Strategy Development Consulting	358,959	358,959	-
TG Endeavour Pty Ltd	Strategy Development Consulting	55,000	135,000	80,000
The Commons & Co	Infrastructure and Operations Consulting	279,840	306,000	26,160
The OFS Partnership Pty Ltd	Infrastructure and Operations Consulting	28,500	28,500	-
The Trustee For Inglis Family Trust	Management Consulting	57,680	165,000	107,320
Twist of Lemon Pty Ltd	Research Consulting	176,833	514,765	337,932
Universal Carbon Exchange P/L	Strategy Development Consulting	11,500	24,700	-
Urbis P/L	Infrastructure and Operations Consulting	138,293	268,096	47,775
Water Technology Pty Ltd	Research Consulting	47,987	47,987	-
Wilde & Woollard Pty Ltd	Infrastructure and Operations Consulting	91,536	94,241	1,780
Workforce Resilience Pty Ltd	Management Consulting	17,281	17,281	-
WTP Australia Pty Limited	Infrastructure and Operations Consulting	14,400	16,200	1,800
<b>Total Consultancies</b>		<b>13,048,519</b>	<b>15,966,385</b>	<b>1,263,407</b>

The University advises that during the year ending 31 December 2020:

There were 56 separate consultancy agreements in 2020 over \$10,000 totalling \$13,048,519

There were 10 separate consultancy agreements in 2020 under \$10,000 totalling \$87,090

The total amount paid to consultants in 2020 was \$13,135,609