

La Trobe University Consultants 2017

Financial Reporting Direction FRD22G

The University engaged a wide range of consultants to assist in the implementation of new systems, and to provide advisory services and information for business developments and a variety of research projects. The table below lists the consultants used by the University and the fees paid for their services during (over \$10,000) the year ended 31 December 2017.

Vendor name	Purpose	Expenditure for the reporting period	Total project fees approved (ex GST)	Future expenditure committed
Assurance Pty Ltd	ICT Consulting	17,100	17,100	0
Beyond Technology Consulting	ICT Consulting	79,000	79,000	0
Billard Leece Partnership P/L	Infrastructure and Operations Consulting	35,000	35,000	0
BMP Healthcare Consulting Pty Ltd	Management Consulting	12,742	12,742	0
Brain & Poulter Pty Ltd	Infrastructure and Operations Consulting	19,318	19,318	0
Colmar Brunton	Marketing Consulting	132,581	132,581	0
Cottles Bridge Literary Services	Management Consulting	69,993	69,996	3
Cox Architecture Pty Ltd	Infrastructure and Operations Consulting	121,354	121,354	0
Cultivate Solutions Pty Ltd	Strategy Development Consulting	96,250	121,200	7,450
Deepend Melbourne Pty Ltd	ICT Consulting	50,500	50,500	0
Deloitte Touche Tohmatsu	Strategy Development Consulting	173,958	711,796	119,846
Dench McClean Carlson Pty Ltd	Management Consulting	50,680	76,600	3,280
Discovery Consulting Group Pty Ltd	ICT Consulting	25,500	25,500	0
Dr Samantha Capon	Ecology Consulting	31,938	31,938	0
Ecm Group P/L	Infrastructure and Operations Consulting	10,600	10,600	0
Endeavour Consulting Group	Management Consulting	60,000	151,098	15,000
Enhar	Sustainability Consultancy	58,750	58,750	0
Enterprise Architects (Vic) Pty Ltd	ICT Consulting	73,498	73,498	0
Epm Partners P/L	ICT Consulting	69,233	69,233	0
Essential Utilities Corporation	ICT Consulting	16,000	16,000	0
Exova Warringtonfire Aus P/L	Infrastructure and Operations Consulting	10,671	11,000	329
Ferguson Consulting	Sustainability Consulting	16,314	16,314	0
Figure Ground Advisory	Infrastructure and Operations Consulting	18,900	18,900	0
Fiona Collis Research & Consulting	Research Consulting	18,990	18,990	0
Foresight Consulting Services	Teaching & Learning Consulting	23,125	33,750	10,625
Formium Pty Ltd	Infrastructure and Operations Consulting	16,600	16,600	0
Genix Ventures Pty Ltd	Management Consulting	25,000	25,000	0
Global Reviews	Marketing Consulting	23,000	43,000	20,000
Godfrey Spowers (Vic) Pty Ltd	Infrastructure and Operations Consulting	98,557	98,557	0
Grant Thornton Australia Limited	Human Resources Management Consulting	86,400	88,800	2,400
Grosvenor Management	Management Consulting	175,126	183,875	8,749
Harmer Architecture	Infrastructure and Operations Consulting	20,540	20,540	0

La Trobe University Consultants 2017 (cont...)

Vendor name	Purpose	Expenditure for the reporting period	Total project fees approved (ex GST)	Future expenditure committed
Hawker Britton Group Pty Ltd	Strategy Development Consulting	35,000	42,000	7,000
Health Workforce Consulting Pty Ltd	Strategy Development Consulting	24,182	24,182	0
Helix Intelligence Pty Ltd	Finance Consulting	253,583	257,600	4,016
James O. Millar Pty Ltd	Infrastructure and Operations Consulting	18,100	18,100	0
Jennifer Hale	Ecology Consulting	38,177	38,177	0
John Chivers & Associates Pty Ltd	Infrastructure and Operations Consulting	16,700	16,700	0
John F D Scarborough & Partners P/L	Infrastructure and Operations Consulting	44,750	44,750	0
Jonathan Patrick Mack	ICT Consulting	51,200	51,200	0
KPMG Australia	Management Consulting	72,475	186,719	26,552
Leadership Strategies Pty Ltd	Management Consulting	18,627	18,627	0
Lehr Consultants International	Infrastructure and Operations Consulting	12,750	12,750	0
LifeJourney International Pty. Ltd.	Strategy Development Consulting	100,000	100,000	0
MacroPlan Holdings Pty Ltd	Infrastructure and Operations Consulting	202,600	202,600	0
Mccormack Property Services Pty Ltd	Infrastructure and Operations Consulting	72,708	72,708	0
Meaningful Communications Pty Ltd	Marketing Consulting	25,286	25,286	0
Mercer Consulting (Australia) Pty	Human Resources Management Consulting	176,395	176,395	0
Metapm Pty Ltd	ICT Consulting	165,608	165,608	0
MGS Architects Pty Ltd	Infrastructure and Operations Consulting	382,882	382,882	0
Navire Advisory Pty Ltd	Infrastructure and Operations Consulting	41,560	41,560	0
Neuro-Insight Pty Ltd	Strategy Development Consulting	58,000	58,000	0
Nous Group	Management Consulting	168,756	168,756	0
One Mile Grid Pty Ltd	Infrastructure and Operations Consulting	11,400	18,750	7,350
Parsons Brinckerhoff	Infrastructure and Operations Consulting	25,650	25,650	0
Peyton Waite Pty Ltd	Infrastructure and Operations Consulting	15,850	15,850	0
PPB Advisory	Management Consulting	57,517	74,520	17,003
Praxis Consultants Pty Ltd	Strategy Development Consulting	193,703	193,703	0
Presence Of It	ICT Consulting	16,000	16,000	0
Price Waterhouse Coopers	Finance Consulting	330,625	333,837	3,213
Project Resource Partners Pty Ltd	ICT Consulting	63,070	63,070	0
Proofpoint Advisory Pty Ltd	Strategy Development Consulting	26,416	33,194	6,778
Quorum QA Australia Pty Ltd	Management Consulting	15,000	15,000	0
Raksha Ratilal	Management Consulting	12,000	12,000	0
Resource Architecture Pty Ltd	Infrastructure and Operations Consulting	22,860	22,860	0
Right Lane Consulting Pty Ltd	Management Consulting	162,724	315,443	18,055
Ryk.Bz Pty Ltd	Management Consulting	64,350	77,220	1,170
Sap Australia Pty Ltd	ICT Consulting	95,041	164,816	69,775
Sean Norrey	Teaching & Learning Consulting	10,575	12,435	1,860
Sentinal Downs Pty Ltd	ICT Consulting	53,120	53,120	0
Shine Wing Australia Pty Ltd	Finance Consulting	53,090	53,090	0
Speller International Pty Ltd	ICT Consulting	29,070	53,550	24,480

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Squiz Australia Pty Ltd	ICT Consulting	15,000	15,000	0
Starling Communications Pty Ltd	Marketing Consulting	23,000	23,000	0
Systems And People Pty Ltd	ICT Consulting	15,372	15,372	0
The Litmus Group	Management Consulting	284,000	284,000	0
Torch Pty Ltd	Marketing Consulting	117,099	117,099	0
University Of Tasmania	Research Consulting	207,466	207,466	0
Versor Pty Ltd	ICT Consulting	64,750	64,750	0
Vincent Chrisp & Partners	Infrastructure and Operations Consulting	10,500	10,500	0
Visa Executive	Human Resources Management Consulting	133,342	136,716	3
Visual Playground Pty Ltd	Marketing Consulting	13,410	13,410	0
Wilde & Woollard Pty Ltd	Infrastructure and Operations Consulting	45,670	45,670	0
Total Consultancies		5,904,226	7,050,820	374,937

The university advises that during the year ending 31 December 2017:

There were 83 separate consultancy agreements in 2017 over \$10,000 totalling \$5,904,225.52.

There were 24 separate consultancy agreements in 2017 under \$10,000 totalling \$118,965.48

The total amount paid to consultants in 2017 was \$6,043,191